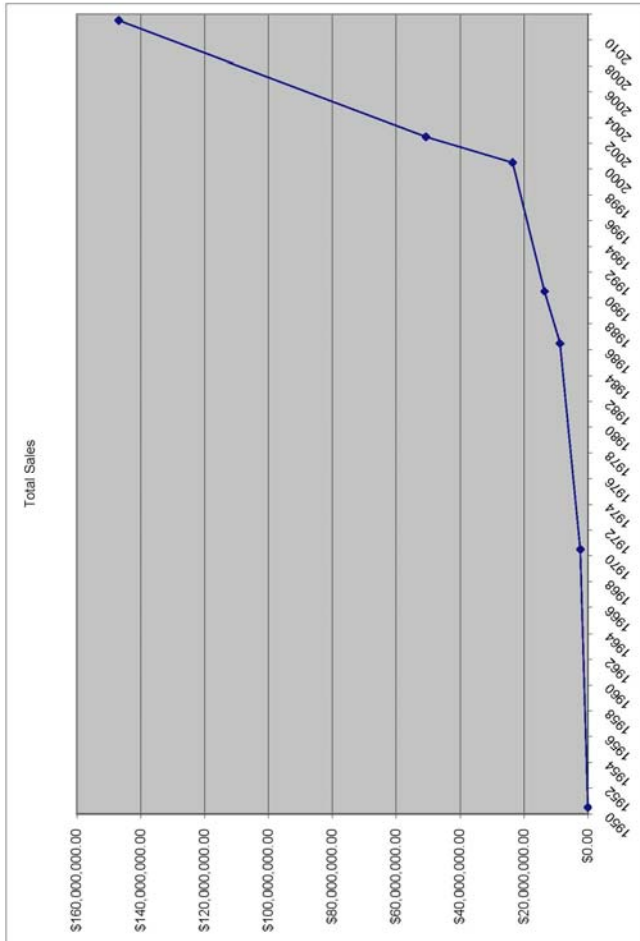


# Burlington

## Total Sales History



2011 Changes:  
 Burlington – Additional Bin built in place of flat stg  
 Warehouse Purchased

South Lawrence Facility purchased

OCA Licensed Capacity = 8,388,000 bushels

## South Lawrence



302 N. Main, Ottawa, KS 66067 1-888-242-5170



	8/31/11	8/31/02	8/31/90
Total Sales	\$146,865,745	\$50,684,696	\$13,598,688
Local Income	\$2,103,923	\$610,748	\$292,318

	8/31/70	8/31/50
Total Sales	\$2,408,508	\$35,110
Local Income	\$74,934	\$879

Organized as Cooperative Feb. 9, 1950 - 407 Members First General Manager - O.C. Servis	1950	Ottawa Facility Purchased from Ross Milling Purchase price = \$150,000
Lyle Grier Becomes General Manager	1952	
Earle F. Hill becomes General Manager	1965	Seed Cleaner Facility built. 1,700 members
Forest Kelly becomes General Manager	1969	
	1971	Refined Fuels Plant Created
Henry Collins Becomes General Manager	1972	
Marvin Calliham becomes General Manager	1974	
Merle Winsky becomes General Manager	1977	
<b>Adrian Derousseau becomes General Manager</b>	1980	
	1984	Acquired Elevator E Facility - Capacity = 756,000 bu.
	1988	Leloup Project - new Capacity = 1,560,000 bu., 1,537 Members
	1994	Acquired Melver and Vassar - Capacity = 1,921,000 bu., 1,665 Members
	1996	Purchased Waverly facilities - Capacity = 1,974,000 bu.
	1998	Purchased Burlington Facility - Capacity = 2,403,000 bu. First Fertilizer Dome built in Ottawa Waverly Steel Bin Project - Capacity = 2,208,000 bu.
	1999	Closed Feed Dock in Ottawa - Partnered with Town & County
	2000	Became Monsanto Seed Dealer - leased C-Store
	2001	Purchased 7 branches from Farmers Cooperative - Lawrence, KS Locations acquired - Edgerton, Burlingame, Overbrook, Scranton, Midland, Pauline, North Lawrence - Capacity = 6,999,000 bu.
	2002	Farmland Bankruptcy Leased South Lawrence Facility - Capacity = 7,322,000 bu.
	2003	2nd Dome in Ottawa, Hog Mill at Waverly Online Sold C-Store, Midland Bin Collapse - Capacity = 7,228,000 bu.
	2004	Fertilizer Office Fire in Ottawa
	2005	Move in to New Crop Production Center - Ottawa
	2006	New Bins at Burlington, Waverly, and Ottawa - Capacity = 7,776,000 bu. Added Beef line to Waverly Mill - Close down Ottawa Mill
	2007	New Bin at Scranton - Capacity = 8,044,000 bu.
	2008	Sold out interest in EKC and bought back in a few months later Elevator D Leg Addition East of RR Tracks
	2009	2nd Bin added at Elevator D. Elevator D Land purchased Sold Propane Business to Ferrellgas - Capacity = 8,386,000 bu.
	2010	Acquired lumberyard at Overbrook and demolished
	2011	Purchased South Lawrence Facility - Capacity = 8,389,000 bu. New Bin at Burlington and purchased warehouse - 1,208 Members